

Microsoft Dynamics NAV helps in the sphere of business and services

Upgrade from Navision 3.56 to Navision 4.0 in MATE company

Situation

MATE company focuses on the sphere of business and services. It provides a sale of new and used high-lift trucks including the service, bazaar, short-term and long-term rent. The business assortment includes the brands BALKANCAR, DESTA, ARMANNI and OM PIMESPO including the offer of original spare parts.

The company had used Navision 3.56 before the implementation of Microsoft Dynamics NAV 4.0. Navision 3.56 stopped meeting the needs of the company management in its capacity and possibilities. The original Navision 3.56 system did not solve the security on such technical level that today's technologies provide. MATE company needed IT technologies that enable the optimization of business processes to be able to create competitive advantages. This optimization enabled MATE company to continue to provide services on the high level with simultaneous creation of a firm base for making use of advantages given by improvement of the new business solution technology.

Business aims

The information system must be central and integrated. Basic functional requirements are done by key business processes:

- Finances
- Purchase and sale
- Stock economy
- Logistics and transports
- Marketing and sale support
- Financing
- Strategic planning
- Efficiency measuring and obtaining manager information

MATE company expected mainly the work simplification and acceleration from Microsoft Dynamics NAV.

- Well-arranged system of analyses and controls
- Usage of Windows environment
- Emphasis on modern system technologies
- Possibility to cooperate with other Microsoft products (Microsoft Office,..)
- Transfer to higher version of Microsoft Dynamics NAV 4.0 business solution also meant a modernization of hardware and system equipment in particular workplaces.



Country: Czech Republic

Customer's profile:

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Starting position::

The company decided to change its business solution especially because of the increase of work efficiency, system unification in terms of the whole company and achieving more stable and unlimited system in its growth.

Profile of the partner:

Company AXIOM SW offers complex supplies of Microsoft Dynamics™ NAV and Microsoft Dynamics™ CRM information systems including the hardware, related software applications and specialized consultation and advisory service.

Contact:

Customer

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Solution

- Each phase lasted about 2 months and contained analysis, implementation, training of key users and transfer to routine operation
- Size of the company and speed the analysis and implementation was made with put claim to all members of the project team

Contributions

- Support of all business processes
- Improvement of cooperation of particular departments in the company
- Support when making decisions in the company
- Fast implementation of new services and innovation of original services
- Making use of the newest Microsoft technological basis with the link to the future usage of e-business products
- Application that enables unlimited growth
- All financial and accountant functions are integrated in one system

Product and technology

- Microsoft Dynamics NAV 4.0
- Microsoft Windows Server 2003 Std.
- Microsoft Terminal Services
- Microsoft Office 2003, 2007